





Best baby formula

Background

Breast milk is irreplaceable nutrition for a child's well-being, shield against life-threatening and chronic illnesses. For mothers, it reduces the risks of breast cancer and ovarian cancer. Unfortunately, breastfeeding rates are declining.

Problem

In Uzbekistan, 75% of children are not exclusively breastfed at least until 6 months.

The main reason is the aggressive marketing of breastmilk substitutes. They are everywhere: on TV, social media, in stores, even in polyclinics and maternity hospitals, exploiting parents' emotions with their false claims. We realized that it is useless to try to persuade mothers not to buy baby formulas.

Solution

So "Delivery Unit" decided to launch the best and ideal baby formula -"Natural Breast Milk"

We produced a mock product and placed them between all other baby formulas in the largest supermarket chains - Korzinka. Everyone

As mothers took the product, they found information about the importance and benefits of breastfeeding. It also highlights all the myths about breastfeeding. Moreover, there are all the nutrition facts of breast milk on it so that mothers can compare it to the substitutes.

We went even further and delivered "Natural Breast Milk" to polyclinics and maternity hospitals.

Finally, mothers started to realize that ideal milk is in their breasts.



Media Budget

15 000 000+ Reach

"Baby formula" is overrated. "Natural Breast Milk" only!"

"Natural Breast Milk" sounds great!"

"Lactation failure is a myth. Continue to breastfeed

"Marketing of baby formulas are prohibited in Uzbekistan. Breastfeeding only!"

Main ingredient: love





































Tabiiy ona suti

Tarkibi

Konservantlarsiz. Qoʻshimcha boʻyoqlarsiz. GMOsiz. 100% tabily ona suti. Asosiy tarkibi — mehr.





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Sets-karotin Lyurein Zeaksantin



